

STRATEGY AND KPIS

Building on our track record

APICORP's mission is to develop the Arab energy sector through a range of creative, value adding solutions, provided on a commercial basis, facilitating value maximization. Our offering includes equity investment, debt financing, financial advisory and energy research services.

Objectives



Maximizing long-term value creation while maintaining development mandates.



Attracting and retaining industry leading talent.



Investing in best-in-class technologies and operating systems.



Creating and maintaining strategic partnerships and alliances.



Optimally leveraging the APICORP brand to create opportunities.

Progress made and current focus

- 11% increase in net profit.
- Corporate Finance booked 33 transactions in 2017.
- USD 500 million sukuk 8 times oversubscribed.
- Ongoing success underpinned by significantly strengthened funding position.
- “Aa3”(Long term), “P-1”(Short term), and Stable outlook by Moody’s re-affirmed October 2017.



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ON PAGE 14 >>

- Diverse talent base, with wide mixture of expertise from different nations.
- Many of APICORP’s staff have been with the corporation for more than 10 years.
- Strong emphasis on gender equality.
- Career paths supported by structured training and development programs.



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13, 15, 16, 18 AND 23 >>

- Risk management and governance systems matching international best practice.
- Development and implementation of liquidity stress testing mechanism.
- Integration of industry standard policies and procedures across the corporation.
- Letter of credit desk fully in house and automated.



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- Partnership with Goldman Sachs formalized through creation of USD 500 million investment vehicle.
- Strengthened partnership with ACWA Power through co-investment in Saudi Arabian water & power project.
- Network of financial and industrial alliances becomes increasingly global.
- Highly supportive shareholder base.



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- Increasing international brand awareness helps to tap new markets and broaden investor base.
- Industry leading research achieving deeper market penetration and generating even more positive feedback.
- Participating in C-Suite level industry conferences worldwide.



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